



BHARAT COKING COAL LIMITED
(A Subsidiary of Coal India Limited)
Office of the Chief General Manager(MM)
Materials Management Department
Commercial Block L-III , Koyla Bhawan : Koyla Nagar
Dhanbad : 826005(Fax No- 0326-2230183)
E-mail – bccclcgmmm@cmpdi.co.in

Under jurisdiction of Dhanbad Court and Jharkhand High Court only.

ADVERIIZED DOMESTIC TENDER

TENDER NO – PUR/200285/RR TC Drill Bits/09-10/ 111

DUE DATE & TIME FOR SUBMISSION - **21.01.2010 (Up to 1.00 PM)**

DUE DATE & TIME FOR OPENING – **21.01.2010 (3.00 PM)** in the office of CGM(MM),Koyla Bhawan (Dhanbad)

COST OF TENDER DOCUMENT – Rs. **5000.00**

REQUIRED AMOUNT OF EARNEST MONEY –Rs. **3,44,530.00**

(Please see clause no.10 & 12)

C.R.NO.....DATED....

TENDER ENQUIRY

Document issued to:	If this Tender Document has been downloaded from our website Part-III envelope(Clause 7[c] bearing required Bank Draft for the requisite Tender Fee must be enclosed along with the tender otherwise their offer shall be rejected out rightly without any reference.
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Dear Sirs,

Sub: Notice Inviting Tender for supply of ----RR TC Drill Bits- 6-1/4” & 9-7/8”

1. Sealed tenders are invited in duplicate only from the proven manufacturers or their exclusively authorised sole selling agents authorised by their manufacturer to offer against this tender for supply of RR TC Drill Bits- 6-1/4” & 9-7/8” to various Areas of BCCL as per detailed specifications enclosed as annexure – “A ”.

PROVEN MEANS THOSE MANUFACTURERS OR EXCLUSIVELY AUTHORIZED SOLE SELLING AGENT WHO HAVE SUPPLIED TENDERED ITEMS IN PAST TO a) OEM OR b) TO THE MINING INDUSTRY AND / OR TO THE OTHER INDUSTRIES (PRIVATE OR GOVERNMENT / PUBLIC SECTOR UNDERTAKING – INDIGENOUS OR GLOBAL) AGAINST REGULAR (FIRM) ORDER (NOT TRIAL ORDER) PLACED BY COMPANY’S HQ. FOR THIS PURPOSE THE FIRM SHOULD SUBMIT AUTHENTICATED COPY OF SUCH PURCHASE ORDERS RECEIVED BY THEM. HOWEVER TRIAL ORDERS PLACED BY BCCL CO.HQ. MAY BE CONSIDERED IF THE FIRM OBTAINS PROVEN STATUS ON PERFORMANCE BASIS AGAINST SUCH TRIAL ORDRS.

2. The offers are to be submitted before the closing date and time as mentioned above. Late Tenders will not be considered.

3. Tenders may be deposited in person by the tenderer in the Tender Box kept at Tender cell, Purchase Department, office of the CGM(MM), Bharat Coking Coal Limited , Commercial Block Level –III , Koyla Bhawan , Koyla Nagar , Dhanbad or sent by post or courier to the above address . Bharat Coking Coal Limited , however , do not take any responsibility for loss of tender in transit. Tender

must be received on or before the due date and time of submission of tender. Tender received after due date of submission of the tender shall not be considered. . No request for relaxation in this respect will be entertained.

4. Tenders sent through telegram ,telex ,Fax or E-Mail will not be considered.

5. Tender documents/forms purchased by one firm are not transferable to another firm.

6. The tender document is divided into the following parts:

- i) Annexure 'A' - Technical specification
- ii) Annexure 'B' - Commercial terms without price.
- iii) Annexure 'C' - Check List

7. (a) The offers are to be submitted in three parts. The first part "Part- I i.e. Techno-commercial offer " should contain the detailed Technical and commercial terms of the offer . In other words it contains the required details as per annexure A to C as stated at clause 6. However, this should not contain the price. The envelope should be sealed superscribed with the tender number and the date of opening and must mark Part I

(b) The second Part "Part-II i.e. Price Bid" should contain the details of price only. The envelope should be sealed superscribed with the tender number and the date of opening and must mark Part II.

(c) "Part – III" [Applicable for those tenderers who will down load tender documents from our web site.]

In this case the intending tenderer must enclose the requisite tender fee as Bank Draft from any schedule Bank drawn in favour of "BHARAT COKING COAL LIMITED" payable at Dhanbad in the "Part – III " envelope. The envelope shall be sealed , superscribed with tender number and due date of opening and must mark "Part-III".

All the envelopes containing the tender shall be properly sealed . Envelopes stapled shall not be accepted. The name and address of the bidder must also be indicated on the envelopes. Please note that envelopes stapled shall not be accepted.

All these three sealed envelopes i.e. "Part – I " [Techno-commercial bid] , "Part- II " [Price bid] and "Part – III " [Requisite tender fee as indicated in the tender notice] should be kept in a bigger envelope giving details of the tender No. and due date and time of submission and opening along with the name and address of the bidder.

In absence of "Part-III" envelope offer shall be rejected out rightly without any reference for those tenderers who have down loaded the tender documents from our website.

08. Part - I (Techno commercial Offer) and "Part – III" (Tender fee) will be opened on the due date of tender opening in presence of the authorised representative of the attending bidders

NOTE.

a) Tenders not submitted in the above manner will not be accepted.

b) If tenderer disclose their price in the techno-commercial bid(Part-I) , the offer will be re-sealed and will be treated as invalid offer by the Tender opening Committee.

The price bids i.e. Part- II of only those tenders whose Part- I is found to be techno-commercially acceptable to BCCL will be opened later on .Date and time of opening will be suitably be intimated to such bidders whose offers are found techno-commercially acceptable.

09. Bharat Coking Coal Limited reserves the right to accept or reject any or all offers in part or in full without assigning any reason thereof. No dispute of any kind can be raised against this right of the buyer in any court of law or elsewhere.

10. Earnest Money:

- a) An Earnest money of Rs.3,44,530.00 (Rupees Three Lakh forty four thousand five hundred thirty only) in terms of Bank Draft of any schedule Bank drawn in favour of Bharat Coking Coal Limited payable at Dhanbad must accompany the Part I(Techno-commercial offer) otherwise offer shall be considered unresponsive.

- b) If it is accompany the Part-II(Price bid) , it will be presumed that tenderer has not deposited the requisite Earnest money and their offer shall be considered unresponsive.

11. Security money – Successful tenderer are required to deposit security money in the form of Bank Draft / Bank Guarantee(in the standard form at Appendix-IV) enclosed herewith of any schedule Bank of 10% value of the order(value means F.O.R destination price) within 15 days from the date of receipt of order. Bank Draft should be drawn in favour of “ Bharat Coking Coal Limited” payable at Dhanbad .In case they fail to deposit the same , the order shall be cancelled and the case shall be processed to order elsewhere and the firm’s performance is to be kept recorded for future dealings with them. The security will be refunded to the firm within 30 days of satisfactory execution of the contract. (Execution of the contract means successfully completion of supply against the order) For unsatisfactory performance and/or contractual failure the security money shall be forfeited. Please note that security money may be converted in to Performance Bank Guarantee wherever required . Please note that validity of Performance Bank Guarantee shall be as per clause 11(a) of Commercial terms & conditions. Please confirm the acceptance of this clause clearly.

12 State/Central Govt. Organisation /PSU & Valid DGS&D/NSIC registered (for tendered items) , firm shall be considered for exemption from submission of EMD/ Security money ,if they can submit these documents after duly signed by Notary Public .

13. The bidders must give a declaration that they have not been banned or de-listed by any Government or quasi-Government agencies or PSUs. If a bidder has been banned by any Government or quasi-Government agencies or PSUs , this fact must be clearly stated and it may not necessarily be a cause for disqualifying them. If this declaration is not given , the bid will be rejected as non-responsive.

14. Bharat Coking Coal Limited reserves the right not to make any procurement against this tender without assigning any reasons.

15. Tenders of those tenderers who suo moto offer different prices or change the terms which effects the quoted price of the firm within the validity of the offer shall be treated as invalid offer ab initio and the action against such tenderer as per CIL rules / procure will be taken.

16. ALL CONTRACTS WILL BE IN ACCORDANCE WITH THE PREVALENT INDIAN LAW AND ALL DISPUTES ARE SUBJECT TO THE JURISDICTION OF DHANBAD COURT AND JHARKHAND HIGH COURT ONLY.

IMPORTANT NOTE:.

(i). The tenderers are requested to go through all the Annexure and furnish specific replies to each question raised therein.

(ii). Printed terms and conditions of the vendor shall not be considered. Tenderers are requested to submit their offer complete in all respects maintaining serial number of items , terms and conditions as per tender documents along with all supporting documents failing which offer may not be considered .

(iii). Normally no deviation is acceptable to our tender documents. Terms and offers which are in deviation are liable for rejection without asking back reference to the tenderers. Offers as asked must be submitted complete in all respects.

(iv). Self attested copies of orders received from subsidiaries of CIL for the quoted items should be submitted along with the quotation in the Part-I(Techno-commercial offer). List of past supplies with the details of order reference and the performance report if any should be furnished along with the offer

(v). The complete offer should be typed in the letter head of the tender(Hand written quotation will be summarily rejected). If firm’s letter heads are not sufficient to accommodate technical and pricing details preferably bigger papers may be used , such sheets along with other pages of the offer should be signed and stamped by company’s authorised signatory.

(vi). All pages of tender documents should be signed including all enclosures submitted with the tenders except printed leaflets / catalogues and have company's seal . This is must otherwise offer shall be rejected.

(vii). Erased and over written quotations will be summarily rejected unless corrections are authenticated with the tenderer's signature.

(viii) BCCL reserves the right to increase or decrease the tendered qty. against any/all the items of the tender.

(ix). The tenderer must submit separate sheet in Part 'I' (Techno-commercial offer) indicating any deviation in their offer from the Technical and Commercial terms specified/required.

(x) Offer of those tenderers will not be considered commercially acceptable who did not successfully execute previous order placed on them by BCCL despite giving commercial notice and against whom penal action have been initiated for breach of contract.

(xi) In case a firm is proven for a sub-assly of any particular Equipment , it will be considered proven for components of that particular sub-assly of the Equipment only.

(xii) Purchase Preference Policy as per Govt. of India's office memorandum no. DPE 13(12)/2003-Fin.Vol II dt.18th. July,2005 valid up to 31/03/2008 is applicable for any Govt.Deptt / PSU tender. It is applicable to contracts of value of 5.0 crore and above but not exceeds 100.00 crore.

(xiii) As per Central Vigilance Commission(CVC) guidelines , no post tender negotiations may be held except in case of Proprietary Purchase or for items with limited source of supplies (negotiation in such case may be held only with L-1 / preferred L-1 vendor)

(xiv) If L1 tenderer do not have adequate capacity to supply full quantity tendered , the uncovered quantity order may be distributed to L-2 tenderer at L-1 rate.

Notwithstanding anything said above, BCCL reserves the right to follow any guideline or instruction received from the Government or any statutory bodies from time to time.

Encl: As above

Yours faithfully

For & on behalf of Bharat Coking Coal Limited .

COMMERCIAL TERMS:-

1. Part-I i.e. TECHNO COMMERCIAL OFFER should contain the following (but not the price of any item):-
 - i) Name and address of the original Manufacturer along with full details of the contacts persons, Telephone No, Fax No. , E. Mail address etc.
 - ii) Details of order received giving the name of the buyer, their address and country, date of order and number/quantity item ordered and supplied. Specific details should be given regarding the item supplied with full address of the user , so that the same can be verified if felt necessary.
 - iii) Details of collaborations, if any.
 - iv) Details of After Sales Service to be provided , namely address of service depots , if any , strength of after sales service personnel and their qualifications and backgrounds.
 - v) Details of Training offered , if any.
 - vi) Details of quality control measures/stage inspections carried out .Accreditation of any approved std. quality control institute or organization may be indicated certifying the quality system of the bidder.
 - vii) Details regarding location of the works. The purchaser reserves the right to inspect the works of the bidder . What are the facilities they will provide to carry out pre despatch inspection in stages of manufacturing process , if buyer wish to do so.
 - viii) A statement certifying that the bidder accepts all the commercial terms and conditions of Bharat Coking Coal Limited given in this bid documents without any reservation what so ever.
 - ix) The commercial status of the offers received against this tender shall be determined after off-setting the amount payable towards VAT if applicable for which input credit is admissible to BCC L.
2. (A) PART II i.e. PRICE BID should contain the following:-
 - i) Rate (Prices) must be quoted FIRM & FOR Destination basis with the following break up.
 - a) Ex-Works Price
 - b) Freight ,Insurance ,Packing & Forwarding charges on lump-sum basis.
 - c) Excise duty if applicable(It will be payable extra on Ex-works price basis)
 - d) Sales Tax(It will be payable extra as applicable)

NOTE: - 1. Please confirm in the technical bid Part-I that their rate is not inclusive of sales tax otherwise their offer may be ignored. However if their rate is inclusive of Ex-duty they must indicate the applicable rate of Excise duty in the technical bid i.e. Part-I

2. The rate must be indicated both in figure and words. If there is difference between both, the amount appearing in words shall be taken for consideration.

 - i) In case of direct import by us(BCCL) , price will be on F.O.R. delivery Port basis only . The Price must be on FIRM basis.
 - ii) In case of Imported stores and prices are in Indian rupees on FOR destination basis , only applicable sales tax and statutory local levies(if any) will be payable extra. The price must be on FIRM basis.
 - iii) Conditional discount including quantity discount will not be considered for comparative purpose . Cash discount or Prompt payment discount will also be treated in the same manner. However only unconditional discount will be taken into account for comparative evaluation to ascertain the competitiveness of the tender. In case of F.O.B price all discount attracts custom duty etc. except trade discount
 - iv) In case of imported stores other than direct import by BCCL , the firm should quote FOR destination price in Indian rupees and firm shall give a certificate along with their offer of their Auditors certifying that they have paid

Customs and other applicable Duties as per prevailing Customs Rates and refund if any shall be passed on to the buyer.

2 (B) – Detail evaluation of financial bids.

2 (B) (a) In spite of mentioning that offers should be submitted by the tenderers on FOR destination basis as per clause 2(A)(i) above , in case a tenderer does not specify the basis of price or quoted on ex-works or FOR despatching station basis , the price will be loaded to arrive at the F.O.R. destination price on the following manner.

Approximate distance of dispatching Station from Consignee's end.	Percentage FOR dispatching station price regarding Freight.	Packing and Forwarding Charges	Transit Insurance Charge
Above 2001 Km	5%	2%	½%
1501Km - 2000 Km	4%	2%	½%
1001 Km -1500 Km	3%	2%	½%
501 Km – 1000 Km	2%	2%	½%
Below 500 Km	1%	2%	½%

2 (B) (b) In case of Imports , the tenderers are required to quote on FOB delivery port basis. The total price will be estimated in the following manner to arrive at the CIF price & landed price of the import offers.

Sl.no	Description	Imported from USA ,Canada and Japan	Imported from European and other countries.
1	Freight & Insurance	12% of FOB value	10% of FOB value
2	Insurances Charges	1/2% of FOB value	1/2% of FOB value
3	Custom Duty	As applicable	As applicable
4	Port handling and clearance Charges , Inland transportation and other miscellaneous charges	5% of FOB value	5% of FOB value

To arrive the FOR destination Price in Indian Rupees , the exchange rate published in National Newspaper applicable on the date of opening of Price Bids will be taken. The applicable rate will be “Selling BC Rate”.

3. VALIDITY:- The offer must be valid for acceptance for a period of 180 days from the date of opening tender. Offers will not be permitted to be withdrawn during this period.

4. ULTIMATE CONSIGNEE:- The materials may be consigned to any of the depot of BCCL.

5. PRICE VARIATION: Only FIRM price shall be quoted .No price variation will be allowed during the pendency of the contract excepting for price fall clause.

6. PAYMENT TERM;- **As per Clause E and F of Annexure-“A”**

a) ~~For indigenous supplies. 100% within 30 days of receipt and acceptance of the materials by the consignee or from the date of receipt of Bill , whichever is later by the consignee.~~

b) ~~For imported supplies if Price is on FOB basis.~~

~~— In case of imported items where the price is on F.O.B. value 100% will be paid against letter of credit. Agency commission will be paid in Indian Rupee .Clearly indicate the quantum of Agency Commission included in the F.O.B Price.~~

7. Either the Indian Agent on behalf of the foreign principal or the foreign principal may directly bid in a tender but not both.

If an agent participates in a tender on behalf of one manufacturer , he should not quote on behalf of another manufacturer along with the first manufacturer for the same item.

8. In case of indigenous supplies , Tenderers are required to furnish the following details/information in the techno-commercial bid Part-I for transferring the Money to the supplier's account through e-banking while making payment.

- Name of the Bank.
- Name of the Branch with complete address.
- Party's Account Style.
- Party's nature of Account.
- Party's Account Number.

9. DELIVERY:-

i) Required delivery schedule-

Sl.no	Item	Delivery Schedule
		AS PER ANNEXURE "A"

ii) The bidder should be in a position to supply in specific delivery period at least 25% of the total tendered quantity, otherwise offer shall be considered unresponsive.

iii) The delivery schedule quoted in the offer shall be firm and final. Delivery will be counted from the date of receipt of the order. Failure to supply the material in time may attract penalty as per clause No. 10

10 .PENALTY FOR FAILURE TO SUPPLY IN TIME:

- As per Appendix -I

11. (a) GUARANTEE/WARRANTY/PERFORMANCE BANK GUARANTEE -

Guarantee/Warranty will be as per the annexure –“A”.

(b) Performance Bank Guarantee

A performance Bank Guarantee on schedules/Nationalised Bank in India valid for 30 months from the date of first supply for 10% value of the order as a coverage towards the suppliers’ performance against the contract (in the standard form at Appendix-III enclosed herewith), must be submitted. No payment will be made without submission of the performance bank guarantee. The order value means F.O.R, destination price including taxes, duties, transportation & insurance charges and other charges.

12. PACKING FOR TRANSIT.

The bidder should confirm provision of proper packing of the goods to be shipped by them if order is placed on them as is required to prevent their damage or deterioration during transit to their final destination. The packing shall be sufficient to withstand , without limitation , rough handling during transit . Packing case size and weights shall take into consideration , where appropriate , the remoteness of the goods final destination and absence of heavy handling facilities at all the points in transit. The packing , marking and documentation within and outside the package shall comply strictly with such special requirement as shall be expressly provided for in the order.

13. QUALITY CONTROL MEASURE

The bidder shall furnish details of quality control measures being adopted by him, including any International / Indian standard being followed.

14. PRICE FALL CLAUSE:

- As per Appendix -II

15. FORCE MAJEURE CLAUSE

If the execution of the contract/supply order is delayed beyond the period stipulated in the contract / supply order as a result of out-break of hostilities, declaration of an embargo / curfew or blockade or fire , flood, acts of nature or any other contingency beyond the supplier’s control due to act of God then BCCL may allow such additional time by extending the delivery period , as it considers to be justified by the circumstances of the case and its decision shall be final. If and when additional time is granted by BCCL the contract/supply order shall be read and understood as if it had contained from its inception the delivery date as extended. Further this clause state that:

(a) The successful bidder will , in the event of his having to resort to this clause by a registered letter duly certified by the local Chamber of Commerce or statutory authority , the beginning and end of the causes of the delay , within fifteen days of the occurrence and cessation of such Force Majeure Conditions. In the event of delay lasting out of Force

Majeure , BCCL will reserve the right to cancel the contract and provisions governing termination of contract , as stated in the bid documents will apply.

(b)For delays arising out of Force Majeure , the bidder will not claim extension in completion date for a period exceeding the period of delay attributable to the causes of Force Majeure and neither BCCL nor the bidder shall be liable to pay extra costs provided it is mutually established that Force Majeure Conditions did actually exists.

c) If any of the force majeure conditions exists in the place of operation of the bidder even at the time of submission of bid, he will categorically specify them in his bid and state whether they have been taken into consideration in their quotations.

16. INSPECTION & TESTS.

i)The purchaser or its authorized representative shall have the right to inspect and/or to test the goods to confirm their conformity to the contract. The purchaser shall notify the supplier in writing of the identity of any representative retained for these purposes.

ii) If the inspections and tests is conducted on the premises of the supplier or its subcontractor(s) at point of delivery and/or at the goods final destination when conducted on the premises of the supplier or its subcontractor(s) , all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the purchaser.

iii) Should any inspected or tested Goods fail to conform to the specifications, the purchaser may reject them and the supplier shall replace the rejected goods and make all alternatives necessary to meet specification requirements free of cost to the Purchaser.

iv) The materials will be inspected on arrival at site by the consignee, which will be considered as final. This shall in no way be limited or waived by reason of the Goods having previously been inspected, tested and passed by the Purchaser or its representative's i.e. third party prior to the dispatch of the Goods.

v) Nothing in these documents shall in any way release the supplier from any warranty or other obligations under this contract.

For Chief General Manager(MM)

PENALTY FOR FAILURE TO SUPPLY IN TIME

The time and date of delivery of stores stipulated in Purchase order shall be deemed to be of the essence of the contract and delivery of the stores must be completed by the date specified . No materials should be supplied beyond the specified delivery period, unless specific approval has been obtained from the purchaser.

In the event of failure to delivery or dispatch the stores within the stipulated date/ period in accordance with the samples and/or specification mentioned in the supply order, and in the event of breach of any terms and conditions mentioned in the supply order. Bharat Coking Coal Limited reserves the right:

- a) To recover from successful tenderer, as agreed liquidated damages, a sum not less than 0.5% (half percentage) of the price of the stores which successful tenderer has not been able to supply (for this purpose part of a unit supplied will not be considered) as aforesaid for each week or part of a week during which the delivery of such stores may be in arrears limited to 10%. Where felt necessary the limit of 10% can be increased to 15% at the discretion of Head of the Materials Management Division .
- b) To purchase elsewhere, after due notice to the successful tenderer on the account and at the risk of the defaulting supplier the stores not supplied or others of a similar description without canceling the supply order in respect of consignment not yet due for supply or
- c) To cancel the supply order or a portion thereof, and if so desired to purchase the store at the risk and cost of the defaulting supplier and also
- d) To extend the period of delivery with or without penalty as may be considered fit and proper. The penalty , if imposed shall not be more than the agreed liquidated damages referred to in clause(a) above.
- e) To encash any Bank guarantee which is available for recovery of the penalty or
- f) To forfeit the security deposit full or in part.
- g) Whenever under the contract a sum of money is recoverable from and payable by the supplier, BCCL shall be entitled to recover such sum by appropriating , in part or whole by deducting any sum or which at any time thereafter may be due to the successful tenderer in this or any other contract with Bharat Coking Coal Ltd. or any subsidiary of Coal India Ltd. Should this sum be not sufficient to cover the full amount recoverable, the successful tenderer shall pay BCCL on demand the remaining amount. The supplier shall not be entitled to any gain under this clause.

The bidder must confirm the acceptance of this Penalty clause which will not be altered.

PRICE FALL CLAUSE.

Appendix-II

- i) The prices charged for the stores supplied under the contract by the supplier shall in no event exceed the lowest price at which the supplier offer to sell the stores of identical description to any other organization from date of offer till completion of supply under the contract.
- ii) If at any time during the said period the supplier offers lower sale price of such stores to any other organization at a price lower than the price chargeable under this contract, the supplier shall forthwith notify such reduction or sale to the consignee concerned under intimation to CGM(MM), Bharat Coking Coal Limited , Commercial Block , Level –III , Koyla Bhawan , Koyla Nagar , Dhanbad and the price payable under the contract for the stores supplied after the date of coming into force of such reduction or sale, shall stand correspondingly reduced. The above stipulated will not , however apply to exports by the supplier.

The bidder should confirm their acceptance of the above clauses.

1. Messers ----- a company having its office at -----
-----hereinafter called the Seller has entered into a
Contract No.-----dt.----- (hereinafter called the said Contract) with
Bharat Coking Coal Limited (hereinafter called , the Purchaser) to supply equipment on the terms and
conditions in the said Contract.

It has been agreed that hundred percentage(100%) payment of the value of the equipment will be made to
the seller in the terms of the said Contract on the seller furnishing to the Purchaser a Bank Guarantee for
the sum of ----- equivalent to 10 % of the value of each equipment and accessories dispatched by
the seller as security for the due and faithful performance of the terms of the said contract and against any
loss or damage caused to or would be caused to or suffered by the purchaser by reason of any of the terms
or conditions contained in the said contract.

The----- Bank having its office at ----- has at the request of seller agreed to give
the guarantee herein after contained.

2. We,----- Bank Ltd.,do hereby undertake to pay the amounts due and payable under
this guarantee without any demur merely on a demand from the purchaser stating that the amount claimed
is due by way of loss or damage caused to or would be caused to or suffered by the purchaser by reason of
any breach by the said seller of any of the terms or conditions contained in the said contract or by reason of
the seller’s failure to perform the said contract. Any such demand made on the Bank shall be conclusive as
regards the amount due and payable by the Bank under this guarantee. We shall not withhold the payment
on the ground that the seller has disputed its liability to pay or has disputed the quantum of the amount or
that any arbitration proceeding or legal proceeding is pending between purchase and the seller regarding the
claim. However , our liability under this guarantee shall be restricted to an amount not exceeding -----
-----.

3. We,----- Bank Ltd., further agree that the guarantee herein contained shall come
into force from the date hereof and shall remain in full force and effect during the period that would be
taken for the performance of the said contract and that it shall continue to be enforceable till all the dues of
the purchase under or by virtue of the said contract have been fully paid and its claim satisfied or purchase
certified that the terms and conditions of the said contract have been fully and properly carried out by the
said seller and accordingly discharged the guarantee .Unless a demand or claim under this guarantee is
made on us in writing on or before the ----- (date to be given-----months from the date of
Bank Guarantee) we shall be discharged from all liability under this guarantee thereafter.

4. We., Bank Ltd. further agree with the purchaser ,that the purchaser , shall have the fullest liberty without
our consent and without affecting in any manner no obligations hereunder to vary any of the terms and
conditions of the said contract or to extend time of performance by the said seller(s) from time to time or
to postpone for any time or from time to time any of the powers exercisable by the purchaser , against the
said seller and to forbear or enforce any of the terms and conditions relating to the said contract and we
shall not be relived from our liability by reason or any such variation or extension being granted to the said
seller or for any forbearance act or omission on the part of the purchaser , or any indulgence by the
purchaser to the said seller by any such matter or thing whatsoever which under the law relating to sureties
would be for this provision have effect of an relieving us. The Bank further agrees that in case this
guarantee is required for a longer period and it is not extended by the bank beyond the period specified
above , the bank shall pay to this purchaser the said sum of ----- or such lesser sum as may
than be due the purchaser and as the purchaser may demand.

5. We ,----- Bank Ltd. lastly undertake not to revoke this guarantee during its currency except
with the previous consent of the purchaser , in writing.

6. The Bank has under its constitution power to give this guarantee and Mr.-----Manager ,
who has signed it on behalf of the Bank has authority to do so.

7. This Bank Guarantee will not be discharged due to the change in the constitution of the Bank or the
Contractor.

Date----- Day of -----20

For ----- Bank Limited

Signature of the authorised person
for and on behalf of the Bank

CHECK- LIST

(To be filled by the Tenderer duly signed and stamped)

- | | |
|--|--------|
| 1. Whether the tenderer is a Manufacturer | Yes/No |
| 2. Whether the tenderer is a exclusively authorized marketing outlet of a manufacturer | Yes/No |
| 3. If the reply against(2) above is yes, then indicate name & full address of the Principal. | |
| 4. In case of (2) above whether the Principals Authorisation as Exclusive Authorised Marketing Outlet is enclosed with the offer | Yes/No |
| 5. Acceptance of 180 days offer's validity period as per NIT | Yes/No |
| 6. Whether quoted prices are FIRM as per N IT. | Yes/No |
| 7 Whether Price quoted is on FOR destination basis as per NIT | Yes/No |
| 8 Acceptance of Payment terms as per NIT | Yes/No |
| 9. Acceptance of Liquidated damages & Risk purchase clause as per NIT. | Yes/No |
| 10. Acceptance of Price fall clause as per NIT. | Yes/No |
| 11. Whether banned or delisted by any Government or quasi-Government agencies or PSUs. | Yes/No |

NOTE: NON -ACCEPTANCE OF ANY OF THE TERMS AND CONDITIONS MAY LEAD TO REJECTION OF OFFER.

SIGNATURE OF THE TENDERER

WITH SEAL & STAMP

ANNEXURE-A

TECHNICAL SPECIFICATIONS FOR TCTRR DRILL BITS

1. DESCRIPTION, TECHNICAL DATA & QTY.

A. 6-1/4 INCH DIA Air Blast Tricone Rock Roller, Tungsten Carbide Insert Drill Bits with 3-1/2 inch API regular pin connection suitable for very hard and highly abrasive sandstone rock formation with suitable nozzles for the above application. The bits should be capable of withstanding a pull down of 5000-6000 lbs/inch of bit dia as well as rotary speed of 0 to 100 rpm with constant torque of 462 kg m (40,000 lbs inch). The bits shall confirm to the requirement of IADC code 7-2-3.

Quantity -569Nos.

B. 9-7/8 INCH DIA Air Blast Tricone Rock Roller, Tungsten Carbide Insert Drill Bits with 6-5/8 inch API regular pin connection suitable for very hard and highly abrasive sandstone rock formation with suitable nozzles for the above application. The bits should be capable of withstanding a pull down of 7000-9000 lbs/inch of bit dia as well as rotary speed of 0 to 100 rpm with constant torque of 1154 kg m (100000 lbs inch). The bits shall conform to the requirement of IADC code 7-2-3.

Quantity– 33 Nos

The tenderer should clearly indicate this description, technical specification and the quantity in their technical bid.

2. FITMENT GUARANTEE:

The tenderer should give guarantee of fitment of the drill bits in (a)160 mm drills for ‘A’ above & (b) 250 mm Drill for ‘B’ above without any alteration, e.g., addition or deletion.

3. LOGO & SERIAL NUMBER EMBOSSING

The tenderer should confirm that the drill bits supplied by them would be embossed with their logo and Serial Number at a non-wearing surface.

4. The competitiveness of the tenderer will be evaluated on the basis of cost per meter (Landed price divided by Average Guarantee Meterage)

5. OTHER IMPORTANT TERMS

A) Warrantee/Minimum Meterage Guarantee (MMG)

i) The Minimum Meter age Guarantee for the 6 ¼ inch TC TRR Drill Bits should be 30 % of Average Guaranteed Meterage In case of failure to achieve this minimum meterage, the failed Drill Bits shall have to be replaced free of cost by a new one within 30 days of receipt of information.

ii) The minimum meterage guarantee for the 9-7/8 inch TC RR drill bits should be 30 % of Average Guaranteed Meterage . In case of failure to achieve this minimum meterage, the failed drill bit shall have to be replaced, free of cost by a new one within 30 days of receipt of intimation.

B) Average Guarantee Meter age (AGM)
It will be derived in respect of those firms, whose past performance is available in BCCL in the following manner:
The total achieved meterage in BCCL, during last 5 financial years (2004-05, 2005-06 ,2006-07 ,2007-08& 2008-09) whichever is available divided by total number of Bits used by BCCL during the year of the concerned firm.
For example – If performance is available for 1 year only in respect of the particular Bidder, the AGM to be calculated for that firm as follows:

Total meterage drilling in BCCL by a particular bidder during one
Year (excluding the Meterage drill by failed bit)

Total number of Bits used during this 1 year (excluding the bit which
doesn't achieved minimum meterage) of the same bidder)

Failed bit means the bit, which doesn't achieve the MMG.

Average past performance of last five financial years will be taken into consideration to derive AGM for comparative evaluation of the offer of those firm whose performance is available in BCCL (It is not necessary that performance of the bit of a particular firm should be available for in all the five years. It may be 1/2/3/4/5. If past performance of those firms is not available, any of the last five financial year in BCCL and if offer has been considered to proven as per NIT stipulation, their offered AGM shall be taken into account for arriving per meter drilling cost in comparative statement . However, their AGM should not be more than 3250 Mtr. in case of 6 1/4” TC RR Bit and 6255 Mtr. in case of 9-7/8” TC TRR Bit (This ceiling is in line of our last tender for the new comer).

C) Per meter drilling cost will be arrived as follows:

C1) For firm where the performance is available at BCCL since last 5 years

The landed price of Drill Bit on F.O.R. destination basis

AGM achieved during the specified period.

C2) For firms where the performance is not available at BCCL since last 5 years.

The landed price of Drill Bit on F.O.R. destination basis

Offered AGM by the firm or 3250 Mtrs. in case of 6-1/4” and 6255 Mtrs. in case of 9-7/8” whichever is lesser

.D) The Minimum Meter age Guarantee and Average Guarantee Meter age will be considered as follows for over burden drilling only. The meterage for the Drill Bit which has been used for drilling in both Coal and Over Burden or in Coal only, will have to be converted to composite meterage in overburden drilling using the formula given below:

Composite Meterage = Overburden drill (Mtr) + [Coal drilling(Mtr) divided by 3]
in Over Burden.

AGM and MMG will be calculated on the basis of total meterage achieved by lot of 10 bits in order of date of issue from Central Stores, Jealgora to ascertain the performance of their supplied bit against the order if awarded. However, the meterage given by Bits which fails to achieve this MMG; shall not be considered for calculation of Average Guaranteed Meter age.

- E) Payment Terms:-
- i) For Firms whose past performance is available with BCCL:-
100% payment will be made within 21 days after receipt and acceptance of materials by the consignee or date of receipt of Bills by the consignee , which ever is later.
In case the L-1 firm does not have the capacity to meet the total tendered quantity, size and type wise, following payment terms shall be applicable for distribution of ordered quantity between the firms other than L-1 firms:-
Initial payment shall be made within 21 days of receipt and acceptance of materials/Bills ,whichever is later by the consignee, based on average meterage achieved during the last five financial years i.e.,2004-05,2005-06,2006-07,2007-08& 2008-09 multiplied by L-1 cost per meter received against present tender, limited to quoted price.
 - ii) For firms whose performance is not available with BCCL:-
An initial payment of 50% of their quoted price will be made within 21 days after receipt and acceptance of materials by the consignee or date of receipt of Bills by the consignee ,whichever is later. The balance payment limited to quoted price will be made after achievement of Guaranteed Meterage.

NOTE:-
In case a batch of bits do not achieve the total Guaranteed Meterage (Average Guaranteed Meterage X No. of bits),firm will have to supply additional bits to compensate the shortfall in total Guaranteed Meterage .In case firm fails to supply compensatory additional bits ,proportionate deduction will be made on the basis of cost per meter from their pending/future bills to recover the amount towards shortfall in total Guaranteed Meterage .

- F) In case of Bits lost while in use payment will be made as if AGM is achieved.

6.AFTER SALES SERVICE

The tenderer should confirm that they will be able to provide after sales service to the end user.

7. DELIVERY

- A) TC TRR 6 ¼” DIA DRILL BITS: The first lot should be supplied within 30 to 45 days from the date of receipt of order. The supply of balance quantity should be completed within 240 days from the date of receipt of order in 4 / 5 lots. The first lot quantity should not be less than 30 % of the total quantity ordered. However early supply will be accepted.
- B) RR TC 9-7/8 INCH DIA DRILL BITS : The first lot should be supplied within 30 to 45 days from the date of receipt of order. The balance quantity supply should be completed within 140 days from the date of receipt of order in 2/3 lots. The first lot quantity should not be less than 40 % of the total quantity ordered
- 8..No manufacturing drawing or sample of any of the items will be provided to the firm.
9. Firm will submit a performance Bank Guarantee of 10% value of order (value means landed value),valid for 30 months from the date of first supply .If delivery period of supply beyond 240 days is extended by any reason ,the validity of the B.G. should be extended correspondingly.

10.Past Performance of last 5 financial year is available with BCCL of the following firms:

Year	6-1/4 “ Bits	9-7/8” Bits
2004-2005	A&B	B
2005-2006	A&C	B&C
2006-2007	B&C	B&C
2007-2008	B&C	C
2008-2009	C	C

A: M/s Drilcos India Ltd.

B: M/s Sandvik Asia Ltd (Formerly Widia India)

C: M/s Drillbits International Pvt.Ltd.

Important Note: 1. Offer of those tenderers will not be considered commercially acceptable who didn't successfully execute previous order placed on them by BCCL despite giving commercial notice and against whom penal action have been initiated for breach of contract.

2.If the tender is not opened on the due date of opening due to unforeseen circumstances ,then it will be opened on the next working day.

Materials Manager (Pur)

Appendix -IV

M/s. Bharat Coking Coal Ltd.
 Koyla Bhawan
 Koyla Nagar
Dhanbad – 826005

In consideration of M/s Bharat Coking Coal Ltd. having its office at Koyla Bhawan, Koyla Nagar, Dhanbad hereinafter called “the Purchaser” (which expression shall unless repugnant to the subject or context including its successors and assigns) having agreed under the terms and condition of Contract No. dated made between M/s a Company having its office at (hereinafter called the supplier in connection with supply of hereinafter called the “said Contract” to accept a Deed of Guarantee as herein provided for Rs. in lieu of the **security deposit** to be made by the supplier for their due fulfillment of the terms contained in the said Contract, we, the Bank Limited (hereinafter referred to as the said Bank having its office at do hereby undertake and agree to indemnify and keep indemnified that Purchaser from time to time the extent of Rs.(Rupees :) against any loss. Damage caused charges and expenses caused to or suffered by or that may be caused to suffered by Purchaser by reason of any breach or breaches by the said supplier or any of the terms and conditions contained in the said Contract and to unconditionally pay the amount claimed by the Purchaser on demand and without demur to the extent aforesaid.

We, the Bank Limited do hereby agree that any demand made by Purchaser on the Bank shall be conclusive as regards the amount due and payable by the Bank under this Guarantee. We shall not withhold the payment on the ground that the supplier has disputed its liability to pay or has disputed the quantum of amount or that any legal proceeding is pending between the Purchaser and the Supplier regarding the claim. However, our liability under this Guarantee shall be restricted to an amount not exceeding Rs. We, the Bank Limited do further agree Guarantee herein contained shall come into force from the date hereof and shall remain in full force and effect up to Unless demand or claim under this Guarantee is made on us in writing on or before we shall be discharged of all liabilities under this Guarantee thereafter.

We, the Bank Limited further agree with the Purchaser that the Purchaser, shall have the fullest liberty without our consent and without affecting in any manner our obligations hereunder to vary any of the terms and conditions of the said Contract or to extend the time of delivery of the specified items in the Contract from time to time or to postpone for any time or from time to time any of the powers exercisable by the Purchaser against the said supplier and to forebear or enforce any of the terms and conditions relating to the said contract we shall not be relieved from our liability by the reason or any such variations or extension being granted to the said Supplier or for any forbearance act or omission on the part of the Purchaser or any indulgence by the Purchaser to the said Supplier or by any such matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so relieving us the Bank further agrees that in case this Guarantee is required for a longer period and it is not extended by the Bank beyond the period specified above. The Bank shall pay to the Purchaser the said sum of or such lesser sum as may then be due to the Purchaser and as the Purchaser may demand.

We, the Bank Limited lastly undertakes not to revoke this Guarantee during this currency except with the previous consent of the Purchaser in writing.

The Bank has under its constitution power, to give this Guarantee and Mr. Manager who has signed it on behalf of the Bank has authority to do so.

This Bank Guarantee will not be discharged due to the change in the constitution of the Bank or the Supplier.

Datedday of
 For Bank Limited.

Signature of the authorized person
 For and on behalf of the Bank

